

# Reference Letters

Touch  and go!

## Professional service letters

- Classroom training
- Analysis/re-definition of corporate strategy
- Application consulting
  - System usage assessments
  - Expert configuration of BPCS + ERP LX functionality
  - Coaching + support delivered to users
  - Develop operating policies and procedures
- Technical consulting (programming and bug fixes)
- Implementations/version migrations: BPCS + ERP LX
- Mediation

## Product letters

- IBM i utilities and internal control software
- Bells & Whistles software (bolt-ons for BPCS + ERP LX)
- Reference books: BPCS + ERP LX + AS/SET

## International letters

- Latin American nations
- Pacific Rim nations
- International finance

## Business partner and employee letters

- Suppliers/distributors
- Past and present Unbeaten Path employees

## ERP software usage assessments

- ◆ Air-Way Manufacturing Company
- ◆ Paragon Trade Brands
- ◆ Royal Canadian Mint
- ◆ Jacobsen / Textron
- ◆ ADS Mexicana SA de CV



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