

Commitment for Excellence™

Painting a target on world class performance



A training course only the President can approve

For this course to be effective, the audience must include, for starters, your CEO/General Manager and all his/her direct reports. Unless that leadership group enthusiastically embraces the world class performance and competitive advantage vision enunciated by the instructor, lower levels of management won't be empowered to put the course concepts into place.

Typically, the last thing a corporate president wants to do is sit in a two-day training class. But this course comes with a very unique money-back guarantee:

If the course participants don't leave the class with an authentic, heart-felt passion to work on and achieve the world class vision, then the instructor's professional services fees will be reduced to zero.

The instructor doesn't get paid unless the anonymously-completed feedback sheets provide an unambiguous "great job" / "loved the course" / "let's go-for-it" type of response from the vast majority of participants. That seems like a outrageously ambitious target ... but look at this **collection of handwritten comments** authored by prior students.

The course has always "worked" and Presidents are extremely happy they attended because they have suddenly become the leader of a tremendously motivated "let's do this world class thing" management group. It has even worked in Japan: [click here](#) for a President's feedback from there.

Specific training objectives

This is what is accomplished in two long days of work:

- ☒ Create a consensus view for world class business performance, and ...
- ☒ Introduce a compelling path to achieve competitive advantage, and ...
- ☒ Build an enthusiastic, determined, heart-felt commitment for vigorous pursuit of the world class performance vision.

Please [click here](#) to see a syllabus for the course.

The instructor

Milt Habeck is the founder of Unbeaten Path and he very much enjoys delivering this course. Click on the links below for more information about Milt.

[assessment from a prior student](#) / [professional profile](#) / [informal photo](#)

The audience

Beyond the senior executive management group, the following types of people should be invited to the course:

- ▷ the team of people likely to lead the software implementation project
- ▷ manager from the plant
- ▷ a couple of “opinion leading” first level factory supervisors
- ▷ the person who runs the warehouse
- ▷ one or more engineers who are in charge of product bills of material
- ▷ cost accountant
- ▷ the individual who works on sales forecasting
- ▷ production planners and material planners
- ▷ purchasing leadership
- ▷ the QA supervisor
- ▷ key IT staff



More details about the course

You can learn important details if you [click on this draft proposal](#) link. Here are some other attributes about the training:

Course duration: Two very full consecutive days

Timing: Mutual convenience

Language: Milt is fairly fluent in Spanish so arrangements can be made for Spanish-language training. Other languages would require simultaneous translation from English.

Materials: Each student will receive a large 3-ring course book that will be used extensively for exercises. Milt will also need samples of one or two of your well-known products for course exercise props.

Location: Preferably away from the office so as to increase focus.

A [click here](#) will take you to an index of reference letters about Commitment for Excellence training.

A small sub-set of the course content about inventory accuracy can be presented to shop floor hourly employees at a later time. Here's the [link](#) to learn about that possibility.

Questions ?

It would be a privilege to answer any questions about Commitment for Excellence training. Here's Unbeaten Path International's contact information:

Toll free North America: (888) 874-8008

International: (+USA) 262-681-3151

Send us an email ([click here](#))